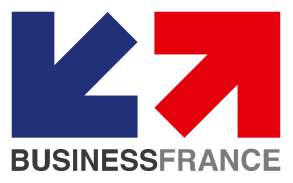


Meet many international buyers at a unique event in Paris or online.

BUSINESS MEETINGS

**FOOD PARIS 2020**

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*Business meetings are brought to you by:*

Paris, France

19th-22nd October 2020

* WHO IS THE BUSINESS MEETINGS FOOD PARIS 2020 FOR?
* If you are an importer, distributor, wholesaler, retailer, etc. looking for new references of products, we can help you find and meet your future business partners.
* for food producers who are looking for new markets and new customers

We can help you meet your future business partners by arranging meetings, with a personalised programme that meets your specific needs.

* SECTEURS :
* **Boissons**
* **Boulangrie, Viennoiserie, Pâtes**
* **Condiments, Epices**
* **Snacking**
* **Confiserie, confitures, desserts**
* **Préparations de fruits et legumes**
* **Produits laitiers**
* **Viandes**
* HOW DOES IT WORK?

Benefit from targeted and pre-programmed business meetings with buyers identified by the teams of Business France and Enterprise Europe Network.

|  |  |  |
| --- | --- | --- |
|  | **STEP 1** | * Register on the [Business Meetings Food Paris 2020 website](https://b2bfoodparis2020.converve.io/) * Fill in your profile sheet   **Deadline for registration: 1rst of October 2020** |
|  | **STEP 2** | * Access the list of buyers on the [Business Meetings Food Paris 2020 website](https://b2bfoodparis2020.converve.io/) * You select the companies you are interested in and request the B2B appointments you are interested in. |
|  | **STEP 3** | * You will need to confirm the pre-agenda that will be sent to you. * Invoicing of appointments accepted by buyers |
|  | **MEETINGS** | * You will receive your final schedule * You will be able to meet your contacts in **face to face or virtual** in a dedicated area in Paris.*\*\*\** |

Crédits photos : adodestock.com – gettyimages.fr

*\*\*\* Meeting rooms equipped with video projectors will be at your disposal in the premises of Business France.*

**TARIFF :**

• Supplier/Buyer meeting 100 €HT (excl. taxes)

• Supplier/supplier : free of charge

**Testimony**

Mr. Wolfgang Petzolt, Managing Director of IZ Frozen Imports in Germany:

“It is a time-saving solution and it really facilitates our sourcing”.

[Video of Business Meetings Paris 2018](https://youtu.be/kImFZ9Nd6Tk)

SERVICES :

|  |  |  |
| --- | --- | --- |
|  | * **Pre-arranged and tailor-made meetings program** |  |
|  | * **A dedicated area for business meetings with free access to wifi, buffet and cloakrooms.** |  |
|  | * **Enterprise Europe Network and Business France teams will assist you before and during the show** |  |
|  |  |  |



* QUELQUES RECOMMANDATIONS POUR VOS RENDEZ-VOUS EN LIGNE :

|  |  |
| --- | --- |
| **Adresse de courrier** | 1. **A virtual meeting link will be sent to you upon confirmation of your appointment.** |
| **Horloge** | 1. **Log on 5 to 10 minutes in advance and bring your product samples.** |
| **Ordinateur** | 1. **Be sure to check beforehand that your camera and your internet connection work properly.** |
| **Chronomètre 75%** | 1. **Begin your appointment with the expert from the country concerned. You will have 45min of connection time.** |
| **Avis des clients** | 1. **Don't forget to ask for contact details and ask any questions you may have.** |
| **Boîte** | 1. **Send your product samples when requested.** |

CONTACTS

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