



UKRAINIAN LEAGUE OF INDUSTRIALISTS AND ENTREPRENEURS (ULIE)

ULIE: Factsheet

ULIE is Ukrainian business association established in 1992.

It is sister organization of Lithuanian Confederation of Industrialists LPK,
partner of Vilnius Chamber of Commerce, Industry and Crafts.

ULIE has been coordinating Ukrainian-Lithuanian Business Council since 2013.

Long-standing President of ULIE is Mr. Anatolii Kinakh, Prime Minister of
Ukraine in 2001-2002.

Cooperate with ULIE: synergy creates outcomes

ULIE is available to assist Lithuanian companies on the stage of elaborating
their activities plans of cooperation with Ukraine equally as afterwards on
the implementation phase.

ULIE services are partially free and partially fee-based.



ULIE business services for Lithuanian companies in Ukraine

- ❖ Business matchmaking and networking: search for potential partners among Ukrainian companies according to terms of reference of the Lithuanian side
- ❖ Checkup of the background and integrity of potential Ukrainian partner companies
- ❖ Full guidance at business negotiations considering Ukrainian business culture, accompanying during visits to Ukraine and providing translation at negotiations
- ❖ Advisory on Ukrainian legislation, tender procedures, business environment
- ❖ Marketing study for particular Lithuanian products or services to be supplied to Ukraine
- ❖ Promotion of Lithuanian companies on Ukrainian market: dissemination of information about the Lithuanian company, its technologies, products and services among potential Ukrainian users and customers through targeted mailing, presentations and webinars (ULIE can boast of 38 thousand Ukrainian companies as its members which ensures broad audience)

- ❖ Support of Lithuanian manufacturers' location at Ukrainian industrial parks which yield a number of tax exemptions and benefits
- ❖ Establishing contacts with Ukrainian municipalities
- ❖ Arrangement of Lithuanian companies' participation in the fairs and exhibitions in Ukraine
- ❖ Full legal support in new company/subsidiary setup in Ukraine (registration documents and procedures)
- ❖ M&A facilitation: search for the assets in Ukraine to be purchased, rented or invested in by Lithuanian companies: operating or distressed assets, land plots for greenfields or brownfields
- ❖ Project partnerships: preparation of joint project applications, search for joint project donors

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